

# Canadore College Winter Semester Update for Agent Partners

## Winter 2022 Semester Update

Dear Recruiting Partners,

We are pleased to release our 4<sup>th</sup> edition of Canadore College's Semester Update for agent partners. Students that have a practical component in their programs are in our labs, classrooms and campus halls and are preparing for Reading Week. Despite the world we live in right now, we know students are still eager to study abroad in their field of interest and our excellent staff and faculty are well prepared to continue to support students in a safe and welcoming environment.

Join me and our subject matter experts for a complimentary Webinar on Wednesday, March 2, 2022 at 8:30 AM EST. We will feature the Honours Bachelor of Advanced Manufacturing Technology Management Program and Cybersecurity Certificate program along with other program highlights featured in this update. We will also highlight our communities of North Bay and Parry Sound and the Rural and Northern Immigration Pilot Program. Agents and counsellors are encouraged to attend. **Registration is required.**

Are you looking for advice on how to prepare a winning letter of intent? Join Canadore and special guest, Mr. Josh Green, Canadian Immigration lawyer and Co-Founder of BorderPass on Wednesday, March 16, 2022 at 8:00 AM EST. **Registration is required.** Canadore is committed to increase training activities in 2022. Keep an eye out for more webinars. Both webinars will be recorded and **uploaded to our International Microsite.**

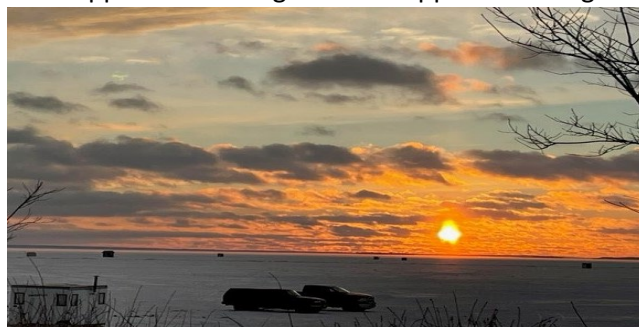
A list of registered students for Winter 2022 are being / have been sent out to agencies that are eligible to claim commission. More information on the process and deadline dates are within the enclosed Semester Update. Our **geographical incentives** will motivate students to consider Canadore College as a preferred choice of studying abroad.

In our Fall 2021 Semester Update, a contest was held for agents seeking ideas on what program development and credentials that agents feel Canadore should consider. Submissions we received included consideration of bundle offers, addition of post graduate programs, new program suggestions such as artificial intelligence, cyber security, international or global business management, robotics, co-op programs and more. All suggestions were forwarded to our Academic Team for consideration. MB Edu-Consults from Nigeria was randomly selected as our winner and is featured in this semester update release. A new contest is being offered in the enclosed update.

The last day to defer for Spring 2022 intake is May 1, 2022. Please advise your counsellors of this date. Additionally, information on intakes, processes, OCAS, student support and changes to our approach for agent agreements are included within. I am available at [agent.relations@canadorecollege.ca](mailto:agent.relations@canadorecollege.ca) or via my **Calendly schedule**. Hours of operation are Monday to Friday, 8:30 a.m. to 4:30 p.m. Eastern Standard Time (EST).

Thank you for your continued collaboration and recruitment efforts.

Lianne Bettiol,  
Supervisor, Agent Relations



*North Bay's Lake Nipissing – Winter Ice Fishing*

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## Agent and Counsellor Training Webinars

Canadore College is offering a Webinar to our agents and counsellors that will include subject matter experts as our panelist to speak about our newest programs: Honours Bachelor of Advanced Manufacturing Technology Management and Cybersecurity as well as the following highlighted programs: International Nursing License Preparation, Enterprise Analysis & Research, Entrepreneurship Management, Behavioural Science Technician, Aviation Technician - Avionics Maintenance and Mechanical Techniques – Machinist. In addition, we will provide community highlights and all the benefits of studying at Canadore College in our coordinated effort to provide consistent and high-quality services. Special guest Josh Green, Canadian Immigration Lawyer and Co-Founder of BorderPass will highlight the Rural and Northern Immigration Pilot Program.

Topic: Canadore College Information Session to International Agents on Program Highlights. Communities of North Bay and Parry Sound and the Rural and Northern Immigration Pilot Program

**Date: Wednesday, March 2, 2022 8:30 AM Eastern Time (US and Canada) to 10:00 AM**

**Register in advance for this Webinar:**

**Click here: [————> Webinar Registration - Zoom](#)**

Are you looking to better support students in their journey to study abroad? Join Josh Green, Canadian Immigration Lawyer and Co-Founder of **BorderPass** and Canadore College for a Webinar on tips and tricks for international study plans for international students. Learn best practices on preparing a winning student letter of intent and more.

Topic: Tips and Tricks for Study Plans and how to prepare a winning letter of intent

**Date: Wednesday, March 16, 2022 8:00 AM Eastern Time (US and Canada) to 9:00 AM**

**Register in advance for this Webinar:**

**Click here: [————> Webinar Registration - Zoom](#)**

Both webinars will be recorded and **uploaded to our International Microsite.**

## New Programs



**Honours Bachelor of Advanced Manufacturing Technology Management Program:** is available this September (Fall) 2022. Scholarships are available to international students up to **\$4,000** with 14-week work placement opportunities and vital hands-on training. Agents that successfully recruit students to this program will receive an **additional \$500.00 incentive** per student on their commission payment. Students can start their career in manufacturing technology management. This

cross-disciplinary program will provide graduates of the program with the technical and leadership skills required to succeed in this lucrative industry. There is an opportunity to train with a wide range of tools, technologies, standards and techniques that are revolutionizing manufacturing today.

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Students will Learn robotics, automation, modelling, simulation and additive manufacturing in Canadore's advanced, industrial laboratories, workshops and classrooms. Students will train with industry professionals and prepare to launch a career in this emerging field. We have included for your use, a promotional flyer.



**Cybersecurity** : Train in the emerging field of cybersecurity. There is an increasing demand for skilled security professionals in both the public and private sectors. Gain knowledge and understanding of modern security principles and how to protect and defend the digital information of an organization. This program will prepare you in both the prevention and mitigation of security breaches to protect digital assets and eliminate financial repercussions for modern organizations.

## Recently Released Diploma and Certificate Programs



**International Nursing License Preparation Program**: This program is intended for internationally educated nurses (IENs) who have an International Bachelor of Science in Nursing or Bachelor of Nursing degree and who are seeking the opportunity for further preparation to apply to the College of Nurses of Ontario for regulatory licensing. In accordance with the Professional Standards for Registered Nurses in Ontario, students will learn to provide safe, ethical, competent care for a diverse client

population in the province of Ontario as a member of the health care team. Canadore is excited to welcome our first cohort this February 2022 and will be offering the program again this September (Fall) 2022.



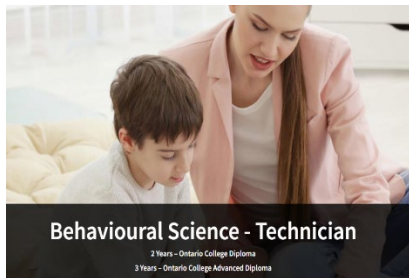
**Enterprise Analysis & Research**: Students will prepare for an exciting career in one of the fastest growing fields. Data analytics is used in many different sectors including marketing, law enforcement, and community and social services. Student will gain the skills needed to interpret data and predictive models to successfully give direction to both private and government organizations. This training provides the foundation for a dynamic career in a number of disciplines including cyber security or artificial intelligence-the possibilities are endless.



**Entrepreneurship Management**: Students will learn to be their own boss and turn ideas into a thriving business. Develop and explore entrepreneurship opportunities in a variety of industries in this one-year program. Learn to develop comprehensive business plans, strategies to execute effective marketing plans and how to use market research to optimize the operation of a small business. Students will gain the versatile skills to be successful in a business or entrepreneurial setting.



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**Behavioural Science Technician:** Students will train for a career in this growing field. This specialized program will train students to work with children, youth and adults with Autism Spectrum Disorder or other developmental disabilities, or acquired brain injuries. Train to assess, analyze and change human behaviour through applied behaviour analysis techniques. Graduates are qualified to work in diverse situations within community, clinical, school, residential and hospital settings.



**Aviation Technician - Avionics Maintenance:** Canada's aviation industry is predicting a huge shortage of skilled aircraft maintenance personnel across the country over the next two decades. Train under skilled professionals to repair navigation, surveillance and flight guidance systems and maintain aircraft electrical and electronics systems. This program is approved by Transport Canada.



**Mechanical Techniques – Machinist:** Students will be trained in this highly in-demand career field. Students will be taught by our industry-trained faculty and staff in our 8,000 sq. ft. lab. Students receive extensive training on manual machines as well as automated Computer Numerical Control (CNC) machining equipment and gain skills to produce custom parts for virtually any type of vehicle or machinery. Mechanical technicians are sought after in a number of industries including automotive, mining, forestry and aviation, to name a few.

## Academic Delivery Plans – Spring and Fall 2022

Keep an eye out for the release of Canadore's academic delivery plans for Spring (May) 2022 and Fall (September) 2022 intakes: [Academic Plan - Canadore College](#).

## Canadore's International Microsite

The **International Microsite** is a tool for agents and students. [Save this link](#) for quick access to a number of resources to assist your agency and counsellors while assisting students [Agent Relations - Canadore College](#).

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## Intakes

### Spring (May) 2022 North Bay and Parry Sound Campuses:

There are only a select few programs still open for North Bay campuses. Please login into [OCAS IAS Portal](#) accounts to view program availability.

### Spring (May) 2022 Canadore@Stanford (Greater Toronto Area) Campuses:

There are only a select few programs still open for Canadore@Stanford (Greater Toronto Area) Campuses. Please login into [OCAS IAS Portal](#) accounts to view program availability.

### Fall (September) 2022 North Bay and Parry Sound Campuses:

Programs are open for North Bay and Parry Sound campuses. Login into [OCAS IAS Portal](#) accounts to view program availability.

### Fall (September) 2022 Canadore@Stanford (Greater Toronto Area) Campuses:

Programs are open for GTA (Greater Toronto Area) campuses. Login into [OCAS IAS Portal](#) accounts to view program availability.

***\*\*NOTICE: Effective immediately, students will only have one (1) program choice per application\*\****

## Commission Submission - Winter (January) 2022 Intake

Canadore will focus on commission submissions for Winter (January) 2022 intake over the next few weeks. Eligible agents should have received a list of registered students. If you have not received an email from Canadore College about registered students for this Winter (January 2022) intake, please email: [agent.relations@canadorecollege.ca](mailto:agent.relations@canadorecollege.ca).

As part of the process, agents are requested to provide the **completed student details** with company invoice referencing an invoice number and banking information **by Friday, March 4, 2022**. Email your submission(s) to [accounts.payable@canadorecollege.ca](mailto:accounts.payable@canadorecollege.ca) with a copy to [agent.relations@canadorecollege.ca](mailto:agent.relations@canadorecollege.ca). If submissions are received after this date, the review may be postponed to Spring (May) 2022 commission review.

Agents can claim commission for up to 2 semesters only. ***\*\*Tuition fees do not include Ancillary Fees or geographical and/or program scholarships and are deducted from the student's tuition reducing the amount of commission to be claimed by agents. Commission is issued on the final net tuition amount\*\****.

### Stanford Agents

Agents working with Canadore@Stanford directly will receive communication on their commission submission process.

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## Geographical Incentives



Geographical incentives are available for international students who originate from Africa, Bangladesh, Bhutan, Central and South America, Europe, Indonesia/Malaysia, Nepal, Pakistan, Philippines, Sri Lanka and Vietnam. Generally, incentives are captured on letters of offer to encourage students to register at Canadore College. For more information on incentives, please view here: [International Entrance Award Program.pdf \(agilitycms.com\)](#)

## Fall 2021 Contest

In our Fall 2021 Semester Update, we offered a contest to our agent network seeking information on the kind of program development and credentials you felt Canadore College would benefit from. The input was well received and has been shared with the academic team. Thank you to those who submitted. We received seventeen submissions and the winner was randomly selected and has been chosen as our Agency Spotlight in this Semester Update. Congratulations to MB Edu-Consult of Nigeria.



## \*NEW\* Winter 2022 Contest

We continue to explore different avenues to help streamline processes and supports. Tell us what would make your work experience with Canadore more efficient by completing the [online questionnaire](#) and you may win a prize and be featured in our next Semester Update from Canadore's International Department.

### Agent Semester Updates

Winter 2021

Spring 2021

Fall 2021

## Previous Semester Updates

If you are a new agent or if have not had an opportunity to read our previous semester updates, please access them here: [Agent Relations – Canadore College](#).

## Supporting Students

Agents and counsellors assist students during their application process, pre-departure and post-arrival requirements. Additional resources are located on our [International Microsite](#):

[International Student Guide](#)

[Canadore College's Mandatory iCent App for International Students](#)

[International Student Health Insurance Guide – Guard.me](#)

[Supports, Guides and Resources](#)

[Student Resources Page](#)





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## External Supports

International Student Connect  
Ontario International Student Guide  
The Labour Market Group – North Bay and Parry Sound  
Ready, Set Hire



## Rural and Northern Immigration Pilot Program (RNIP)

North Bay, Ontario is one of only 11 communities in Canada selected to participate in the program. The community-driven program is designed to spread the benefits of economic immigration in smaller communities by creating a pathway to permanent residence for skilled foreign workers who are interested in working and living on the community. For more information about RNIP, please view the following links:

[Rural and Northern Immigration Pilot: About the Pilot](#)  
[North Bay and Area Rural and Northern Immigration Pilot](#)

[Register in this webinar](#) for more information about the Rural and Northern Immigration Pilot Program.

## OCAS – International College Portal



Access FAQ's (Frequently Asked Questions): [International College Portal - More Info | OCAS](#)

Applying through OCAS – “How-to” Guide: [How to Apply to Public Colleges in Ontario - YouTube](#)

Change in Agency Name and/or Address: Agency name change and/or address? Advise OCAS directly at: [international@ontariocolleges.ca](mailto:international@ontariocolleges.ca). We also request that agents notify [agent.relations@canadorecollege.ca](mailto:agent.relations@canadorecollege.ca) of any changes.

Updating OCAS User Accounts: Agents registered in OCAS can now update user accounts by accessing the self-serve option in the portal to add or remove contacts.

## Processes

**Refund Requests:** The process for refund request is initiated by the agent via the OCAS portal **only** when the offer is in a paid state in the system. This is done once proof of payment or receipt for either the deposit (minimum \$2,500) or full tuition has been made. This often occurs when the student's visa is rejected. In this situation, agents will have to **withdraw acceptance of the offer** in the student's file in OCAS. This step will redirect you to a new screen to continue with the refund request.

Process for Refund Request Screen Shot

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For students withdrawing **after** registration, students are required to complete the [online withdrawal form](#) or contact 705-747-7600 ext. 5205.

Within 10 business days of the beginning of a semester or the beginning of the period for which the student paid fees, students paying international student fees are entitled to a refund of a portion of the full tuition and ancillary fees paid for the semester or program period as calculated according to the following equation: Account balance / deduct international tuition fees x \$500.00.

Student may be entitled to a refund of tuition and ancillary fees under these provisions, if the above noted steps have taken place.

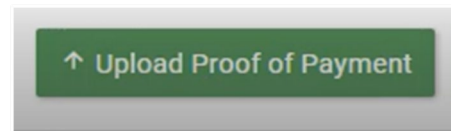
The full refund policy is located on our website: [Fees and Expenses - Canadore College](#).

Deferrals: students only have the option to defer to one (1) future intake. After that option is exhausted, students are required to re-apply. **The last date to defer for Spring/Summer (May 2022) Intake is May 1, 2022.**

Campus Changes: Campus changes are not permitted. If student is requesting to change of campus, students are required to re-apply for that specific campus.

Uploading Payment Receipt: When an offer is accepted, proof of payment is required.

Agents are required to upload payment receipt to show that payment has been made. Canadore's International Admissions Team will review the payment and change the offer to a "Paid" state. These steps are required by agents to avoid offers being automatically revoked.



Upload Proof of Payment Screen Shot

Agent Agreements: Effective Fall 2022, Canadore will only consider honouring commission payments with agents who have active agreements in place. Canadore will work with our agent network over the course of the next few months to review contractual agreements and consider renewals with agents that are in good standing with Canadore College. For agents that have expired agreements on file or will expire within the next two (2) months, please complete the online [Agent Intake Form](#) for review and consideration by Canadore College's Supervisor, Agent Relations.



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## Agency Spotlight

Canadore College is thrilled to highlight MB Edu-Consult in our Winter 2022 Semester Update. We asked Ayo Finnih a few questions about their agency. Thank you to the MB Edu-Consult's team for your recruiting efforts!

*How long have you been an agent for Canadore College?*

Three years now and still counting.

*What has influenced you the most when it comes to how you approach your work?*

Being a part of our student's success story is always a motivating factor.

*Describe what behavior or skills do you attribute to your success?*

Integrity, knowledge of the industry and appropriate counseling are the reason for our success.



CEO and Principal Consultant Iyabo Bello

*What tips would you give to other agents to provide a great service to students?*

Integrity, hard work, training and passion for success.

*What geographical market(s) do you recruit students from?*

We currently recruit from Nigeria and we are also expanding to the Gambia in a few months.

*What are some of the most popular programs that students are seeking in your market?*

Popular programs are Project Management, IT related programs, Management programs and Health related programs.

*How do you find work/life balance?*

Planning, discipline and setting of boundaries have helped me manage my work/life balance.

